

Department of Energy

Citi Account Manager Introduction/ Pump Prompting Discussion



June 25, 2012



Agenda

1. Introduction
2. Discussion – Pump Prompting
3. Options to Move in that Direction

Existing Set-up

- Using MasterCard (Non-Fleet) Product
- Three Hierarchy Levels
 - Level 1 – One (00004)
 - Level 2 – Three Separate Level Twos (Regions)
 - Level 3 – Fifteen Billing Accounts
- Existing Accounts
 - 1067 Open
 - 469 Active
 - 8,237 Total Transactions (CYTD)

Pump Prompting

Options to Meet This Need

- Convert to a Citi (True Fleet) MasterCard Product
 - Create New Billing Accounts
 - Create New Cardholder (CH) Accounts
 - Can Maintain Same Database
 - Keep Same L1 Hierarchy
 - Suggest Creating New L2 Hierarchies to Help Differentiate Between Cards
 - APCs Would Maintain CitiManager (CM) Access Via Existing User IDs
 - Would Receive New User ID for New Hierarchy & Can Merge IDs
 - CHs Would Need to Perform Self-Registration in CM Upon Receipt of New Card
 - Advocate a Smaller 'Pilot' Group Convert First

Options to Meet This Need (Continued)

- Convert to a WEX (True Fleet) Product
 - Re-instate original accounts in WEX system; and/or create new accounts as needed
 - Update card, driver, vehicle records with current information
 - Review billing/reporting points – are they the same, or changed?
 - Cut new cards and ship to distribution points
 - Update/enable online users, and assign accounts/user roles as needed
 - Provide system and program training (refresher for some, new for others)

Differences Between Citi & WEX

- Open Network (Citi MC) Versus Closed Network (WEX)
 - Acceptance
 - Citi MC: Very Broad
 - WEX: 180K Locations Plus Additional 500K Maintenance Sites With WEXPay; Only Acceptance at Vehicle Related Merchants (Fuel, Parts, Maintenance, Roadside)
 - Reporting
 - Citi MC: Approximately 75% Level 3 Detail
 - WEX: 99.8% Level 3 Detail
 - Controls
 - Citi MC: Based on MCC (Dependent Upon Merchants Being Correctly Categorized)
 - WEX: Use Product Type Controls, Geared Towards Fleet Policy Support

Differences Between Citi & WEX (Continued)

- Open Network (Citi MC) Versus Closed Network (WEX)
 - Tax Exemption
 - Citi MC: Less Robust; Separate Line Item Credit After The Transaction. Many Instances Where no Net Billing Occurs, Must Apply for Refund Based on State Requirements
 - WEX: State/Local Taxes Are Netted Out of The Transaction at The Time of Posting, Based on Applicable Tax Laws. Can be up to 20 Cents/Gal

Next Steps

- DOE's Intent Going Forward?
 - Make No Changes
 - Convert To Citi Fleet Card
 - Convert Back To WEX Fleet Solution

Confidentiality and Disclaimer

IRS Circular 230 Disclosure: Citigroup Inc. and its affiliates do not provide tax or legal advice. Any discussion of tax matters in these materials (i) is not intended or written to be used, and cannot be used or relied upon, by you for the purpose of avoiding any tax penalties and (ii) may have been written in connection with the "promotion or marketing" of any transaction contemplated hereby ("Transaction"). Accordingly, you should seek advice based on your particular circumstances from an independent tax advisor.

Any terms set forth herein are intended for discussion purposes only and are subject to the final terms as set forth in separate definitive written agreements. This presentation is not a commitment to lend, syndicate a financing, underwrite or purchase securities, or commit capital nor does it obligate us to enter into such a commitment nor are we acting as a fiduciary to you. By accepting this presentation, subject to applicable law or regulation, you agree to keep confidential the existence of and proposed terms for any Transaction.

Prior to entering into any Transaction, you should determine, without reliance upon us or our affiliates, the economic risks and merits (and independently determine that you are able to assume these risks) as well as the legal, tax and accounting characterizations and consequences of any such Transaction. In this regard, by accepting this presentation, you acknowledge that (a) we are not in the business of providing (and you are not relying on us for) legal, tax or accounting advice, (b) there may be legal, tax or accounting risks associated with any Transaction, (c) you should receive (and rely on) separate and qualified legal, tax and accounting advice and (d) you should apprise senior management in your organization as to such legal, tax and accounting advice (and any risks associated with any Transaction) and our disclaimer as to these matters. By acceptance of these materials, you and we hereby agree that from the commencement of discussions with respect to any Transaction, and notwithstanding any other provision in this presentation, we hereby confirm that no participant in any Transaction shall be limited from disclosing the U.S. tax treatment or U.S. tax structure of such Transaction.

We are required to obtain, verify and record certain information that identifies each entity that enters into a formal business relationship with us. We will ask for your complete name, street address, and taxpayer ID number. We may also request corporate formation documents, or other forms of identification, to verify information provided.

Any prices or levels contained herein are preliminary and indicative only and do not represent bids or offers. These indications are provided solely for your information and consideration, are subject to change at any time without notice and are not intended as a solicitation with respect to the purchase or sale of any instrument. The information contained in this presentation may include results of analyses from a quantitative model which represent potential future events that may or may not be realized, and is not a complete analysis of every material fact representing any product. Any estimates included herein constitute our judgments of the date hereof and are subject to change without any notice. We and/or our affiliates may make a market in these instruments for our customers and for our own account. Accordingly, we may have a position in any such instrument at any time.

Although this material may contain publicly available information about Citi corporate bond research, fixed income strategy or economic and market analysis, Citi policy (i) prohibits employees from offering, directly or indirectly, a favorable or negative research opinion or offering to change an opinion as consideration or inducement for the receipt of business or for compensation and (ii) prohibits analysts from being compensated for specific recommendations or views contained in research reports. So as to reduce the potential for conflicts of interest, as well as to reduce any appearance of conflict of interest, Citi has enacted policies and procedures designed to limit communications between its investment banking and research personnel to specifically prescribed circumstances.

© 2010 Citibank, N.A. All rights reserved. Citi and Citi and Arc Design are trademarks and service marks of Citigroup Inc. or its affiliates and are used and registered throughout the world.